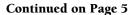
August 2015

Business News From The Falmouth Chamber Of Commerce

# Living In A **Business Paradise**

At the invitation of Donna Sickler, Regional Vice President and Executive Director of Atria Senior Living Woodbriar Campus, 339 Gifford Street, the Falmouth Chamber of Commerce brought its highly popular monthly Business After Hours networking event to the facility's lovely and spacious patio gardens on a perfect Cape Cod evening.

With two well stocked refreshment stations, live background music, and attentive wait staff passing bountiful platters of signature hor d'oeuvres, Michael Kolesar, Community Sales Director, introduced and welcomed Susan Mckenna, Assistant Executive Director





Steve Spitz (Cape Cod Five Cents Savings Bank, former Chairman, Falmouth Chamber Board of Directors) with Pamela Cline (Martha's Vineyard Savings Bank)



The happy raffle prize winners with Lara Shook, Assistant Executive Director of Woodbriar Terrace (L), Susan McKenna, Assistant Executive Director Woodbriar Place, and Michael Kasparian, President Falmouth Chamber of Commerce (R)

## Who's in Falmouth?



Marathon runners, John and Wendy Grider, from the rolling foothills of the Blue Ridge Mountains of Rocky Mount, Virginia, brought their children, four year old Gracie and seven year old John Jr., to visit Falmouth and Cape Cod as the 2015 visitor season began.

With weeklong reserved accommodations at Sippewissett Campground & Cabins, 836 Palmer Avenue, John and Wendy reported that they were well prepared to take full measure of Falmouth and now plan to return soon. They had received a copy of the Chamber's annual guidebook and had also taken notes from Susan Zavala, the Chamber's office manager, who offered suggestions and recommendations on how to enjoy their time in

Arriving in the late afternoon and once comfortably unpacked and settled in their spacious cabin, they gathered the children and headed for the, ArtsFalmouth produced, Arts Alive festivities on Main Street's library lawn where they could stretch their legs and get a feel for the community. Their day ended with their first New England

seafood dinner at Seafood Sam's, 365 Palmer Avenue.

The Griders greeted a rainy Sunday with a run along the Shining Sea Bikeway and spent the day exploring Falmouth and Sandy Neck Beach. From there each day of their stay included such activities as whale watching, swimming at Goodwill Park, renting bicycles from Corner Cycle Cape Cod, 115 Palmer Avenue, enjoying a lobster roll and watermelon picnic on the spectacular grounds of the Heritage Museum and Gardens in Sandwich together with carousal rides and zip line activities. They rode the Island Queen, 75 Falmouth Heights Road, to and from MV, and spent a day in Woods Hole, visiting the Oldest Aquarium in America. After burning off energy at the Mullen Hall Playground and a memorable dinner at Simply Divine Pizza, 271 Main Street, another leisurely shopping stroll along Main Street was in order. A day at Old Silver Beach compliments of the Sea Crest Beach Hotel, a trip to the Cape Cod Children's Museum and dinner at Peking Palace, 452 Main Street rounded out their visit. They are coming back.

# Falmouth On The Foodie Map

Kevin Murphy, owner of Shuckers about Guy Fieri of the Food Network show, "Diners, Drive-Ins, and Dives" World Famous Raw Bar & Café called in late May to ask if I and I was hoping that was the could come to the restaurant reason for Kevin's call. Guy's for a few hours later in the signature red Chevrolet

day. He very mysteriously Camaro had been spotted World Famous could not tell me why and on Main Street in front of Parkside Market where the swore me to secrecy! Of Raw Bar course, I was intrigued and show was filming that mornimmediately said yes. There was

a lot of buzz in town and on Facebook

Continued on Page 7



#### Inside This Issue

New Member

Spotlight ₹ Page 2

જ Page 2

Meet the Chamber's New Directors

New Column: ☞ Page 3

'5 Things'

**Upcoming Events** ₻ Page 8 Page 2 August 2015

# President's Corner

Time spent with family and friends, swimming in the ocean or relaxing at a barbeque, boating, fishing, biking, hiking and the other outdoor activities we enjoy are amongst the summer pleasures of living in a seaside resort community. The weekly Farmer's and Art Markets, Com-



Michael Kasparian, President

modores baseball games, movies under the stars, open-air concerts and garden tours, coupled with annual events like Fourth of July Fireworks, the Main Street Arts & Crafts Fair, and Library Book Sale literally give residents and visitors something to do every day and night of the week.

But make no mistake, the joys, thrills and wonders we take so much for granted, don't materialize with the simple wave of a wand. Aside from the fantastic natural environment that draws visitors to our shores and is the backdrop for the countless activities and simple pleasures we enjoy all summer long, to help Falmouth reach its full potential takes talented and dedicated individuals who man the beaches, patrol the streets, fix the meals, tear the tickets, paint the canvas, move the luggage, stock the shelves, mow the lawns and pick up after the gatherings. It takes clerks and wait staff, men and women of the trades, bus and taxi drivers, writers, artists, crafters, actors and stagehands, musicians and roustabouts and an army of volunteers who proudly share and showcase their community. It takes the people who put in the long hours and long days. It takes a lot of hands to help Cape Cod blossom and shine throughout the summer. These are the men and women we count on and call our friends and neighbors; we thank them for their help and their contributions that make Falmouth so nice - with or without visitors.

Warm regards, Michael Kasparian President

## 26th Annual Golf Tournament **Returns to Falmouth Country Club**

merce will host its 26th annual golf tournament on Thursday September 17th at the Falmouth Country Club with a seaside BBQ to follow at the Sea Crest Beach Hotel. Martha's Vineyard Savings Bank will once again sponsor the event. "As most people know, we moved the golf tournament to the autumn for the first time last year," said Maura Aldrich who plays a vital role in the organization of this event. "The weather and playing conditions were perfect and we received a tremendous amount of positive feedback from the players. It only made sense to continue with an autumn tournament again this year." In addition to attend the party at the SeaCrest.

The Falmouth Chamber of Complaying 18 holes on the well manicured greens of the Falmouth Country Club, there are several contests that players can participate in to win prizes. Foursomes are now available and include carts, lunch, and a BBQ dinner at the SeaCrest. "That is a whole lot of fun for very reasonable price", said Chamber President Michael Kasparian. "We love the fact that people can come out and support the Chamber and have a terrific time doing it. What could be better than a round of golf with colleagues and friends followed by a beach BBQ?" A limited number of tickets will be also be available for non-golfers who want to

# Jack Conway, REALTOR®



We are excited to announce that we have moved to our NEW location! 364 Main Street • Falmouth

Proud member of:



For all your Real Estate needs, call: 508-540-4200

www.jackconway.com



#### Making Strides Against Breast Cancer

Significant progress in the fight build awareness and generate funds against breast cancer has been made in recent years, but more work needs to be done. Breast cancer remains the most common cancer diagnosed in women in the United States other than skin cancer, and is the second-leading cause of cancer death after lung cancer. According to the American Cancer Society Cancer Facts & Figures 2015 an estimated 231,840 women in the U.S. will be diagnosed with breast cancer and an estimated 40 290 will die from the disease this year.

To change these startling statistics, the American Cancer Society began Making Strides Against Breast Cancer walks in 1993 as a rallying cry to

to help end the disease. Since then, more than 11 million supporters have raised more than \$685 million nationwide to help the Society save lives from breast cancer.



"Making Strides Against Breast Cancer walks bring communities together with a shared determination to finish the fight against breast cancer," said Nicole Dowd, Community Manager Making Strides Against Breast

Cancer "The progress we are making is remarkable, but we need more people to help finish the fight."

Dollars raised through Making Strides walks enable the Society to fund groundbreaking breast cancer research; provide free, comprehensive information and support to those touched by the disease; and help people take steps to reduce their breast cancer risk or find it early when it's most treatable.

Call your American Cancer Society at 1-800-227-2345 or visit [makingstrideswalk.org/falmouthma] to learn how you can get involved with the Making Strides Against Breast Cancer walk in your community and help finish the fight against breast cancer.

#### Meet the Chamber's New Directors



Jill Irving Bishop

Jill is a Falmouth native and has 18 vears of municipal experience serving the Town of Falmouth. She is currently the Director of the Council on Aging Senior Center with a mission to advocate on behalf of all residents of Falmouth who are at least 60 years old in addressing their needs by identifying and developing resources of assistance, provide information, referrals to other community agencies, outreach, health services, transportation, education and recreation programs and activities. There is a special emphasis in promoting healthy aging and enhancing quality of life for seniors and their supporting families. She is a member of the Massachusetts Council on Aging, National Council on Aging and serves on the Advisory Council for Neighborhood Falmouth. Jill also has a passion for ice skating and has been a Skating Instructor for 27 years working with children and adults of all ages. She is the Director of the Sk8-4-Fun/Hockey 101 Learn to Skate Programs, Adult Learn to Skate and Hockey Power Skating for the Falmouth Ice Arena. She is a member of the United States Figure Skating Association and the Professional Skaters Association. Jill is a graduate of New Hampshire College.



Jennifer Edwards

Jennifer is the General Manager of the New Balance Falmouth Road Race and owner of Media Solutions- Falmouth, web design and social media marketing. A graduate of the University of Massachusetts, she worked in the health care industry for 15 years before moving to Falmouth where she has been an active community member and volunteer.



🚮 Visit the Falmouth Chamber of Commerce on Facebook!



David M. Chapman, Jr

David is an owner and Vice President of Chapman Cole & Gleason Funeral Home, 475 Main Street, Falmouth. Chapman Cole & Gleason, family owned and operated since 1862, with locations throughout Cape Cod & Islands, Wareham and Bridgewater, strives for providing high quality and compassionate care to the families they serve as well as being an active contributor to local community programs. David is also a member on the committee for the Falmouth Skate Park Association. He was raised and currently resides in Falmouth with his wife, Victoria, and their twins.

## Compassion. Excellence. Reliability.

Keep your loved ones safe at home. BAYADA provides:

- Home health aide, homemaker, and companion services
- Assistive care
- 24-hour availability



Cape Cod 508-540-0071 | www.bayada.com

August 2015 Page 3

# Welcome New Members! July 2015



#### The Paint Bar

189 Main Street
Falmouth, MA 02540
Jackie Schon
617-467-5777
www.thepaintbar.com
Category: Arts & Crafts



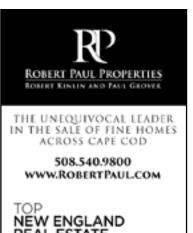
#### McBride Property Management

18 Ivest Drive
East Falmouth, MA 02536
Patrick Benedict
508-274-8874
www.mcbrideprop.com
Category: Cleaning Services



#### Peace Love 1 Drop Foundation

PO Box 1244
North Falmouth, MA 02556
Lillian Kazanis
508-989-1288
www.falmouthmontessori.org
Category: Charitable
Organizations & Clubs



Inc. 500/5000



#### ServiceMaster South Shore

18 Jan Sebastian Drive
Sandwich, MA 02563
Shannon Dixon
508-695-6667
www.servicemastersouthshore.com
Category: Fire, Water & Mold
Restoration



#### YMCA North Falmouth

155 Old Main Road North Falmouth, MA 02556 508-392-9587 Kelley Loonan www.ymcacapecod.org

Category: Child Care Services



#### Karen Rinaldo Gallery

karenrinaldogallery.com

- 1 Rejected from Art School
- **2.** Blindfolded myself at night over a period of 5 years to share experience of blindness with my mother and the challenge of moving about the house. Learned the power of inner sight and inner visualization that I employ in my art.
- **3.** Got a hug from Joe DiMaggio and an inspirational life tip.
- 4. Love Japanese Art and food

Nadine Krasnow

**Falmouth Fine Properties** 

falmouthfineproperties.com

**5.** Started my business 43 yrs ago and the first thing I did was join The Falmouth Chamber of Commerce.

1. I started a website this winter, fal-

Falmouth. I still post on it often.

2. I post a "Where Is it?" photo once a

mouthcolors.com, to show photos

of the incredible winter of 2015 in

week on FB, and take the first person who guesses out to lunch at the restaurant nearest the photo. Take a look - I bet you won't know where most of the photos are. But they're all right here! I've become a professional luncher.

falmouth@falmouthchamber.com.

- **3.** I wasn't stalking, but I'll admit to lurking, and I did manage to get one of the only pictures of Guy Fieri (from The Food Network's "Diners, Drive-ins and Dives") in front of The Pickle Jar when he and his crew were filming there.
- **4.** I still sell homes in Newton, Brookline and suburbs.
- **5.** I stand on a chair to hug most of my grand girls and boys.



Visit the Falmouth Chamber of Commerce on Facebook!

#### Pat Thatcher Sotheby's International Realty

so the by shomes. com

This a new recurring column which highlights five things you

didn't know about some of our members. Any member who would like to share five things for future columns, please email Susan:

- I have a Master's Degree in Human Development and a Bachelor's Degree in Marketing - both of which come in very handy in real estate!
- 2. I had an enjoyable few years hosting an award winning TV show on cable and was a Professional Speaker.
- **3.** I love downhill skiing
- 4. I am a Reiki Master
- There is an enormous amount of analytical work involved in real estate, which I happen to enjoy.
- **5 (a).** One of the hardest efforts in real estate is getting sellers put away their belongings (which they will eventually pack) so the house and property can be made ready for showing. This allows buyers to imagine themselves in the house and yard.



A Tradition of Excellence

P.O. Box 738 563 Route 28A North Falmouth, MA 02556 508.296.8585

lkenny@capecodhouses.com www.waterfrontoncapecod.com





THE KENNY-HEISLER TEAM
Lisa Kenny, GRI, ABR

"Pat solves the puzzles of buying and selling."



sothebyshomes.com/capecod

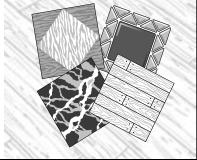
PAT THATCHER | 508.524.0440 pat.thatcher@sothebyshomes.com West Falmouth Office

Socheby's International Realty and Sotheby's International Realty logolare registered (or unregistered) service marks used with permission. Operated by Sotheby's International Realty, Inc.

John Scavotto 508-563-2007 Floorcovering Contractor

Since 1980

Ceramic • Porcelain • Hardwoods Refinish • Laminates • PERGO • Vinyl • VCT • Carpet



Free Estimates • Fully Insured



#### CHAIRMAN

Geoff Nickerson, Esq., Oppenheim & Nickerson, PC

#### VICE CHAIRMEN

Jeffrey S. Dykens, Cape Cod Healthcare Patty Erickson, Cape Cod Five Cents Savings Bank

#### **TREASURER**

Clark Guinn, The Sea Crest Beach Hotel

#### **SECRETARY**

Brooks Bartlett, Sr., Bartlett Financial Services, LLC

#### **DIRECTORS**

Jill Irving Bishop, Falmouth Senior Center
Davidson Calfee, Arthur D. Calfee Insurance Agency
David M. Chapman, Jr., Chapman, Cole & Gleason Funeral Home
Jennifer Edwards, Falmouth Road Race, Inc.
John F. Fulone, The Cooperative Bank of Cape Cod
John Furnari, (MBS) Merchant Bankcard Services
Karen Karson, Falmouth Public Schools
Michael Lawrence, Woods Hole Golf Club
Russ Pelletier, William Raveis Real Estate
Laura Lorusso Peterson, Cape Cod Aggregates

#### **S**TAFF

President: Michael Kasparian
mkasparian@falmouthchamber.com

VP Tourism & Member Services: Maura Aldrich
maldrich@falmouthchamber.com

Office Manager: Susan Zavala falmouth@falmouthchamber.com

20 Academy Lane • Falmouth, MA 02540 t.508-548-8500 • f.508-548-8521 www.FalmouthChamber.com Page 4 August 2015





# Headlines Salon and Day Spa, a barbara shop co.

Celebrating their 10th anniversary, Headlines has been a thriving Main Street business for ten years! The O'Neils have maintained a positive presence throughout those years. Not only do they support many local charities and businesses, they also employ twenty-four people and cater to hundreds of clients a week. They continue to strive to be better, keep their clientele and team members content and contribute to a prospering Main Street, Falmouth.

The O'Neil family and the team at Headlines Salon and Day Spa deeply thank their loyal clients and friends who have supported them all these years. Find them at 218 Main Street, headlinessalonanddayspa.com or call 508-457-1100.

#### Añejo Accolades



We are so thankful to have been recognized by the readers of several publications recently, near and far! We love what we do, and we're glad to know that you love it, too.

Best Brunch on Cape Cod, 2015 Boston Magazine Best Ethnic Dining (Gold Award), Best Cocktails (Silver Award) on Upper Cape, 2015 Cape Cod Life

Best Mexican Restaurant, Best Margarita, 2015 Cape Cod

 $\tilde{\text{Anejo}}$  Mexican Bistro & Tequila Bar, 188 Main St, Falmouth, anejomexican bistro.com



#### **BCAS Scholarships Awarded**

The Barnstable County Agricultural Society (BCAS), owner-operators of the Cape Cod Fairgrounds and producers of the 171st annual Barnstable County Fair presented the 2015 college scholarship recipients to a large audience at the fair-grounds main stage. Pictured from left to right Joseph Amoral BCAS President, Jay Zavala, emcee, Geoff Nickerson, Falmouth Road Race and eleven of the eighteen Cape Cod scholarship awardees. Dignitaries included Devon Manchester from the Massachusetts Department of Agricultural Resources, Wendy Brown, Fairgrounds General Manager, and Cynthia Ogden who shares the co-chair of the BCAS Scholarship Committee with Jude Vollmer. Since 1974 the Society has awarded approximately one million dollars through its scholarship program.

#### Bean and Cod Has Reopened!

The landmark gourmet grocery and deli, for many years a staple on Main Street in Falmouth, has found a new home, diagonally across the street from its old location.

"What a great stroke of luck!" say owners Sharron and Steve Vannerson, of the space at 145 Main Street, formerly the home of Tisberry Frozen Yogurt.

The space may be smaller, but the offerings remain the same: Pineland Farms beef, Misty Knoll Turkey (both roasted in the store), Lobster rolls, artisan cheeses, and of course everyone's favorite, Chicken Salad. In addition, Sharron stocks hand woven linens from Europe as well as unique gadgets and gifts for the kitchen and home.

The reception from customers from the old location has been phenomenal. "We are amazed at the love and support shown us by our fans. We had no idea how well we were loved," say the Vannersons.

Bean and Cod is open from 9 to 5 every day but Sunday, accepts phone orders, and is available for large platters and catering.



Falmouth Chamber of Commerce conducted a Ribbon Cutting Ceremony for new member, B/SPOKE Cape House Indoor Cycling Studio, 769 E. Falmouth Hwy (Kenyon's Corner), E. Falmouth, MA. Contact: capehouse@bspokestudios.com.



#### WHOI Names Mark Abbott President And Director

The Board of Trustees of the Woods Hole Oceanographic Institution (WHOI) announces that Dr. Mark Abbott has accepted the position of president and director of the institution. Abbott becomes the tenth director in WHOI's 85-year history. Abbott will assume the office October 1, 2015, succeeding Susan Avery, who served from 2008 to 2015.

A biological oceanographer whose research focuses on the interaction of biological and physical processes in the upper ocean, Abbott joins WHOI from Oregon State University where he served as dean and professor in the College of Earth, Ocean, and Atmospheric Sciences. Over a career spanning thirty-five years, Abbott has served on numerous professional committees for federal science funding agencies, scientific societies and laboratories, and has advised the Office of Naval Research and the National Science Foundation (NSF) on ocean information infrastructure.

"Mark is a recognized leader in the field of oceanographic and atmospheric science," said Jeff Seewald, a WHOI senior scientist and co-chair of the President Search Committee. "He has tremendous credibility talking about big and important scientific issues, and can do it in terms that are compelling for a range of audiences—from scientists to policy makers to funders and to the public." Visit whoi.edu for more information.

#### Cape Cod Hospital Earns Becker's Top 100 Honor

Cape Cod Healthcare is pleased to announce that for the fourth consecutive year, Cape Cod Hospital has been named one of America's 100 Great Community Hospitals according

to a study by Becker's Hospital Review. This recognition is based on quality of care and service to our commu-



nity, and shows that the hospital is successfully and consistently achieving top results in patient care and satisfaction.

"This recognition is a result of the hard work and dedication of our exceptional team at Cape Cod Hospital," said Michael Lauf, President and CEO of Cape Cod Healthcare, parent company of Cape Cod Hospital. "Our talented and compassionate physicians, nurses, technologists, support staff and volunteers care deeply about their neighbors, and provide them with care that is among the best in the country."



#### Falmouth Chorale Has New Leadership

Co-Presidents Andy Garber and Charlene Tiffany Higbe, both of Falmouth, have the talent and drive to ensure that the Chorale's 52nd season will be a complete success.

"We know our established and growing fan-base has come to expect outstanding performances under the artistic leadership of John Yankee, and we are determined to open our doors to larger audiences," said Andy Garber.

"We also intend to earn the generous support we receive from our partners, sponsors, friends, and advertisers who help us attract young professionals and their families and smart retirees who enjoy the creative benefits that come from exposure to the arts and culture," offered Ms. Higbe.

Ms. Garber and Ms. Higbe invite you to join the Chorale's growing audience. Visit Falmouthchorale.org or call 774-392-2383 for information about the exciting upcoming season.



#### Kelly O'Brien-Skala Joins Nauset Disposal

Nauset Disposal recently hired Kelly O'Brien-Skala as a Relationship Manager. Kelly's main responsibility in the company is to manage commercial accounts from Yarmouth to the Bridge.

Kelly's background both professionally and personally make her a perfect fit for the job. Previous to her position at Nauset Disposal, Kelly was in charge of Business Development for the Hyannis Area Chamber of Commerce and prior to that she worked for the Arts Foundation of Cape Cod focusing on membership and sponsorship development.

Kelly grew up in Centerville and currently lives in Hyannis with her three sons and newly-wed husband, Mark Skala.

\*\*\*Insert Mark Abbott photo\*\*\*

August 2015 Page 5



(Standing) Bill and Amy Rader (Amy Rader Photographer) and Anne Preisig (Falmouth Aquatics) with Joanne Bayles and Teri Keyes (The Cooperative Bank of Cape Cod)

# Living in a Business Paradise

#### ■ Continued From Page One

of Woodbriar Place and Lara Shook, Assistant Executive Director of Woodbriar Terrace to the Atria team.

The featured nonprofit of the evening, the Falmouth Rotary, was represented by the club's newly elected president, Bob Osol, who shared the stellar history of the organization's service above self motto and lifestyle.

In all, the evening was yet another example of friendly Falmouth business networking among welcoming professionals eager to expand their circles of interest and influence.

SAVE THE DATE Wednesday, August 19th, Heritage Museum and Gardens, Sandwich, for a combined Upper Cape business networking event and social featuring 5 Chambers of Commerce!



Falmouth Rotary representatives, Bob Osol (President), Walt Phillips, Rudy Hunter and Dave Weston (Martha's Vineyard Savings Bank)



Ralph Wadleigh (Falmouth Chorale), Jim Preisig (Falmouth Aquatics and J.P. Analytics) and Andy Garber (Falmouth Chorale)



Chamber Chairman, Geoff Nickerson, with Chris Langlais (Cape Cod Five Cents Savings Bank), Mary Anne Threadgold (The Right Idea) and Patty Erickson (Cape Cod Five Cents Savings Bank and Chamber Director)

## **Volunteer Training**

Chamber Volunteers enjoyed updated training and fellowship with their colleagues prior to the July 4th weekend to ensure that everyone was prepared to direct visitors to our member businesses and organizations. Your Falmouth Chamber of Commerce and Visitor Center is fortunate to have twenty committed volunteers who work diligently to promote Falmouth, our members, and assist visitors seeking an exceptional Falmouth experience.

Dr. Clint Miner, President of the National Graduate School and Dr. Eileen

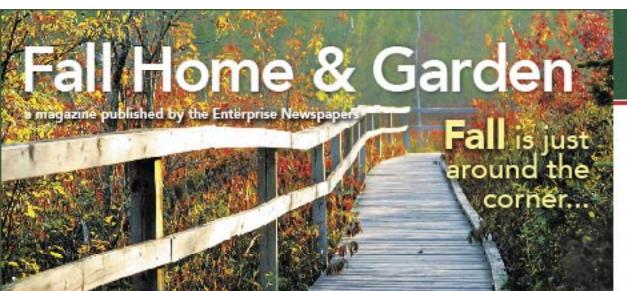
Sullivan, Dean of Academic Affairs lent their training expertise to create a fun environment in which volunteers were able to interact and share their ideas and experiences with each other. "Volunteers at the Chamber have a keen desire to help and we want to give our visitors the best up-to-date information," explained Chamber President Michael Kasparian. The Chamber staffs two volunteers per shift during the summer months to handle the large volume of visitors that drop in to the Visitor Center.



# Legislators At Work In Falmouth

State Senator Vinny DeMacedo and State Representatives David Vieira and Tim Madden spent a day touring sites in Falmouth and joining Massachusetts Secretary of the Executive Office Of Energy and Environmental Affairs, Matthew Beaton, who presented the Oyster Pond Environment Trust (OPET) with a check for \$500,000. OPET will pur-

Continued on Page 6



Published: Friday, September 18, 2015 Advertising Deadline: Wednesday, August 26, 2015

FALMOUTH / MASHPEE / BOURNE / SANDWICH DISTRIBUTION

# Call today to secure your position. 508-548-4700

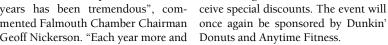


50 Depet Avenue \* Falmouth 508-548-4700 Page 6 August 2015

#### Chamber to Highlight 4th Annual Jingle Jog and Elf Run at Road Race Expo

merce will focus on pre-registration of Road Race Expo this month. The race for family participation, the children's

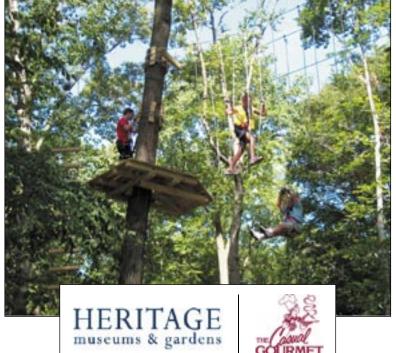
is part of the exciting, Chamber-sponsored "Holidays By The Sea" weekend, December 4-6 this year. The race is slated for the morning of Saturday December 5th at Marine Park on Scranton Avenue just before Seafaring Santa arrives at Falmouth Harbor aboard the Patriot II. "The response to the race over the past three



The Falmouth Chamber of Com- more people travel to Falmouth to participate in this fun-filled event." Runrunners for the 4th Annual Jingle Jog ners wear festive holiday costumes and and Elf Run at its booth at the Falmouth each is given a jingle bell. Designed

> Elf Run takes place before the start of the Jingle Jog which in turn ends just before Santa arrives at Marine Park. "In that way, children and parents can participate in their respective races and join to meet Seafaring Santa at the band shell." Visitors to the Falmouth Road Race Expo will be able to preregister for the race and re-

ceive special discounts. The event will



# 5 Chambers to Join in **Next Members Only BAH**

The Falmouth Chamber of Commerce will co-host a joint Business After Hours event at Heritage Museums and Gardens on Wednesday August 19th with the Cape Cod, Canal Region, Mashpee, and Sandwich Chambers of Commerce at Heritage Museums & Gardens. Heritage boasts 100 acres of gardens, trails, a vintage carousel, antique automobile collection, art, artifacts, and special exhibits including an exhibit of masterpiece paintings by three generations of Wy-

eths. The evening will include tours of the gardens and museums at Heritage along with an opportunity for a limited number of participants to try the new Adventure Park features, including the zip line. Tours will begin at 3:00pm and continue until 6:00 pm when guests will be invited to socialize and network at the Automobile Museum (Heald Center). The event will be catered by The Casual Gourmet. For more information or to RSVP, please visit falmouthchamber.com.



# Cape Cod **Behavioral Health Grand Opening**

Recovering Champions, Inc. unveiled its new outpatient drug and alcohol treatment facility, Cape Cod Behavior Health, in the former Police Athletic League building on Brick Kiln Road in East Falmouth. The facility will be run by a clinical director and an additional six full-time clinicians providing group and individual therapy. Cape Cod Behavioral Health will work to offer alternative outpatient opportunities to people dealing with the challenges of addiction and is licensed by the Commonwealth of Massachusetts. In addition to state and local officials, the grand opening was attended by scores of Falmouth residents who have supported the facility. A basketball court which is located behind the building was dedicated to Brian Flynn who died of a heroin overdose in May, 2015 at the age of 26. His mother was on hand for the ribbon cutting and dedication.

To become a member of the Falmouth Chamber of Commerce, call 508-548-8500.

## **Legislators At Work In Falmouth**

#### ■ Continued From Page Five

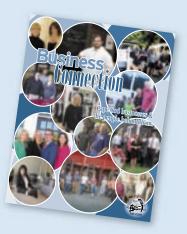
chase 22 acres of property, adjacent to Oyster Pond, from Woods Hole Oceanographic Institution (WHOI) to create 34 acres of contiguous property to be held in perpetuity as open space for the public to enjoy. The land purchased from WHOI includes three parcels lo-

cated between land currently owned by OPET and Spohr Gardens and will provide space for hiking. Senator DeMacedo and Representatives Vieira and Madden also toured WHOI and the Marine Biological Laboratory before meeting with Erik Turkington, Chairman of the Falmouth Water Quality Management Committee.

# Business a special section in The Enterprise Connection

**Cape Codders want** to do business with people they know. **Showcase your** business with a professionally written business profile.

Take advantage of this unique opportunity to deliver your business message to this huge target audience!



**Published:** Friday, October 23, 2015

**Space Reservation** Deadline:

Wednesday, September 16, 2015

Distributed throughout all four editions: Falmouth • Mashpee • Bourne • Sandwich

**Call Your Advertising Representative Today!** 508-548-4700 • 1-800-286-7744



August 2015 Page 7

# **Entrepreneurship Forum**

Woods Hole Oceanographic Instineurship in marine robotics and othution (WHOI) hosted its first annual Marine Robotics Entrepreneurship Forum July 23-24 in Woods Hole. The forum focused on engaging young marine robotics companies with the larger community of marine research institutions, established companies, and potential investors.

rine Robotics (CMR), the agenda mixed opportunities for networking and show-and-tell with focused panel discussions on topics relevant to marine robotics start-ups.

Thematically, the meeting focused on what can be done to intensify the rate of innovation,

field more capable robots, and grow markets faster. Its participants tackled the challenge from multiple directions, including exploring existing and emerging markets, the needs of marine robotics users, the challenges and opportunities for robot developers, differences between entrepre-

er hi-tech fields, lessons from other unmanned vehicle domains, and the structure of the existing and future markets. The gathering exceeded ex-

As the world's leading non-profit oceanographic research organization, WHOI currently leads the world in Hosted by WHOI's Center for Ma- advanced measurement and analysis

of the ocean environment with sensors, vehicles, and autonomy. The CMR was created to foster a thriving marine robotics community, and to apply new robotic technologies to great science challenges. In keeping with WHOI's seago-

ing tradition, they seek to transform laboratory innovations into operational systems and transformational capabilities.

WHOI's mission is to explore and understand the ocean and to educate scientists, students, decision-makers, and the public. Visit whoi.edu/mari-

the beginning of 2016. The governor's

office plans to compile the comments

into a report and then report back to

the communities before finalizing the

Michael Kasparian, Falmouth Cham-

ber of Commerce CEO restauranteur

Bill Zammer and EDIC chairman, Mi-

chael Galasso who participated in the

Regional Director of the state office

of business development, Maria Mar-

ascos, orchestrated the roundtable

and met with Secretary Ash the next

day to move the Economic Develop-

housing group.

Falmouth representatives include

# **Economic Development**

More than 150 municipal and nal economic development report at county officials from five counties and Cape Cod business leaders participated in a state sponsored economic development roundtable gathering at Grossman Commons at Cape Cod Community College recently.

The gathering, one of six regional roundtables that took place across the commonwealth was hosted by Governor Baker and the Secretary of Housing and Economic Development, Jay Ash. The state is rewriting its economic development plan and state officials want feedback, ideas, input, and critiques from Cape leaders.

Attendees were divided into six groups focusing on the following topics: preparing communities for success, fostering a culture of innovation and entrepreneurship, sector strategies, competitiveness and regulations, talent retention and workforce development, and housing development.

One of the group facilitators, Jay Zavala, former president and CEO of the Falmouth Chamber of Commerce and board member of the Falmouth Economic and Development Corporation, said that road blocks in the areas of regulation and zoning; lack of funding for wastewater, and high taxes, density and lack of leadership were all brought up by members of

The state is planning to issue a fi-

Follow the Falmouth Chamber of Commerce on Twitter!

@FalmouthChamber

#### Falmouth On **Foodie Map**

**■** Continued From Page One

ing. The show is one of the Food Networks top-rated programs and I excitedly drove to Woods Hole hoping that I would get to watch the filming of an

Kevin and his wife Karen originally thought the call from the food network was a joke; they chatted with the scouts from "Diners, Drive-Ins, and Drives" and started the interview process. They caught the show's attention based on the history and longevity of Shuckers World Famous Raw Bar & Café at 91 Water Street in Woods Hole.

When I arrived, I was able to spend some time with the crew, then enthusiastically watched as the episode was created and filmed while also participating as a background "extra." It was exciting to see Guy and his crew arrive to the restaurant from a boat instead of his signature ride! The opportunity to watch the filming and the many "takes" was awesome and the show is sure to be a big hit not only to Shuckers & Parkside Market but to Falmouth and the village of Woods Hole. Guy Fieri is hysterical and the chemistry between he and Kevin is going to be sensational to see when the show airs. The crew stayed on after Guy left to capture more footage and continue scouting Falmouth and Woods Hole.

Later, I was happy to assist them when the crew called requesting information for some additional filming on board the Steamship Authority. Falmouth, Cape Cod may be best known for our 68 miles of Coastline and our beaches, but we are fast becoming a known destination for our robust food scene.

Stayed tuned in... "Like" the Shuckers Facebook page for more information about the shoot and the future air date. When we know the date, we'll post it on the Chamber Facebook page. Maura Aldrich is VP of Tourism and Member Services at the Falmouth Chamber of Commerce





**ARE YOU EXPERIENCING COMPUTER PROBLEMS** AT YOUR HOME OR OFFICE?

Call us today. We'll come and fix it.

PC Repairs

(Hard Drive Replacement, Modems, Video, Virus Removals, etc.)

- New Custom Built Systems
   Consulting
   LAN & Wireless Networking
   DSL Setup
  - Network Cable Installation
     Spyware removal
     Data Recovery for PC

121 Locust Street, Falmouth, MA 02540

Telephone: 508.457.7465 • Fax: 508.457.7466 • office@c3tek.com



Four chamber executives from Cape Cod are attending the Institute of Management course this year: Michael Kasparian (Falmouth), Nöelle Pina (Orleans), Teri Stanley (Canal Region) and Jeremy Gingras (Harwich).

# **Chamber President Graduates** from Institute

President Michael Kasparian just returned from Villanova University in Philadelphia where he graduated from the U.S. Chamber of Commerce Institute for Organizational Management. IOM was designed to enhance individual performance, elevate professional standards, and recognize association and chamber of commerce professionals. It is the professional development program of the U.S. Chamber of Commerce Foundation. Its curriculum, which is comprised of four week-long sessions, is taught by university professors, industry experts, and leading practitioners in the chamber and association industries.

Falmouth Chamber of Commerce Students matriculate over a four year period of time and form close relationships with their colleagues from all over the country. Kasparian also served as a co-President of his class which enabled him to work even more closely with other Chamber executives, providing an opportunity to compare organizations and increase his opportunity to gain knowledge. "It was a tremendous honor for me to participate and graduate from IOM these past four years", acknowledged Kasparian. "I applaud our board of directors for their vision and support in recognizing how this program will have a direct benefit for our organization and our members".

# **COMMERCIAL**



Falmouth, MA For lease \$10/sf NNN

Falmouth Technology Park: warehouse or manufacturing space. 6,500 sq ft - 13,000 sq ft +/- available.

> Call Ben Edgar Kinlin Grover Commercial 508.548.4000 ben@kinlingrover.com

www.kinlingrovercommercial.com

10 August

through Aug. 14

Cape Cod Community College, 2240 Iyannough Rd, West Barnstable 9am-4pm

# Upcoming Events August 2015

ART EXHIBIT - BRYAN RANDA
Highfield Hall & Gardens, 56 Highfield Dr,
Falmouth HISTORICAL WALKING TOUR OAK GROVE CEMETERY 46 Jones Rd, Falmouth 10am 10 August **BUZZARDS BAY DISCOVERY CENTER** THE HUNDRED ACRE SCHOOL August

through Sept. 7 10 August SUMMER PROGRAM - BECOMING PATTERN MAKERS 21 Luscombe Ave, Woods Hole Daily events, check schedule for details 10am-4:30pm Heritage Museums & Gardens, 67 Grove St, Sandwich 9am-4:30pm ART EXHIBIT - CUT PAPER: 1 August SELECTIONS FROM THE GUILD OF 11 August AMERICAN PAPERCUTTERS Highfield Hall & Gardens, 56 Highfield Dr, & THE CHARLIE JAMEISON TRIP Falmouth Public Library, 300 Main St ART EXHIBIT- "THE WYETHS: AMERICA 1 August "SCIENCE MADE PUBLIC" LECTURE
SERIES: "DEEP-SEA SUBMERSIBLES
FOR SCIENCE, FROM IMAGINATION Heritage Museums & Gardens, 67 Grove St, Sandwich 10am-5pm TO REALTY" ART EXHIBIT - TEN PLUS YEARS: THE WHOI Ocean Science Exhibit Center, 15 School Street 3pm 1 August ART OF JOSH DORMAN
Highfield Hall & Gardens, 56 Highfield Dr, 11 August LOSS OF AN ADULT CHILD SUPPORT **GROUP - FOLK SINGING WITH** WHOI SUMMER WALKING TOURS & SPLASH LAB, Mon - Fri
WHOI Information Office, 93 Water St, JEREMY KORR AND FRIENDS 1 August MBL Club, 100 Water St, Woods Hole Woods Hole 10:30am & 1:30pm HISTORIC WALKING TOURS August through Sept. 3 FAMILY-FRIENDLY FRIDAY NIGHT 7 August & August 14 – Tuesdays & Thursdays MOVIES
Speck Auditorium, 10 MBL Street, Woods
Hole 8-9:30pm Palmer Ave 10am **COASTAL EXPLORERS 2015** Mugust & Aug. 13 FAMILY FUN FRIDAYS AT HERITAGE FAMILY FUN FRIDAYS AT HERITAGE
Heritage Museums & Gardens, 67 Grove St,
Sandwich 10am-5pm - AGES 4 to 6 MBL Club, 100 Water St, Woods Hole MARINE BIOLOGICAL LAB--FRIDAY GREEN HARVEST FARMERS' MARKET 7 August & August 14 through Sept. 11

GREEN HARVEST FARMERS' M

AND ARTISAN FAIR, Tuesdays
Cape Cod Fairground, 1220 Naths
Hwy (Rte 15) F. Falmouth 12-4 **EVENING LECTURES** Lillie Auditorium, 7 MBL St, Woods Hole Cape Cod Fairground, 1220 Nathan Ellis Hwy (Rte 15), E. Falmouth 12-4pm THE MOTH LIVE MARTHA'S VINEYARD **KATHARINE LEE BATES POETRY FEST** Falmouth Museums on the Green 11 August (WCAI Radio) The Tabernacle, Trinity Park, Oak Bluffs 55&65 Palmer Ave 5pm COLLEGE LIGHT OPERA COMPANY August
through Sept. 15 SUMMER WIND, SWINGING ON A STAR Falmouth Museums on the Green, 55 & 65 **"TITANIC"**Highfield Theatre, 58 Highfield Dr, Falmouth 8pm, Thurs- 2pm Palmer Ave 5:30-8pm COONAMESSETT FARM FRIDAY <sup>7</sup> August 11 August **DINNER**277 Hatchville Rd, E. Falmouth 5-8:30pm **Tuesdays** Mullen Hall School, 130 Katharine Lee CONVERSATION AND COFFEE FOR Bates Rd, Falmouth 5pm-Sunset August VETERANS
Falmouth Elks Lodge, 140 Palmer Ave 12 August JAMAICAN GRILL NIGHTS AT COONAMESSETT FARM COMMUNITY HEROES WORKSHOP 13 August West Falmouth Library, 575 West Falmouth WOMEN'S RENEWAL BREAKFAST 13 August Falmouth Baptist Church, 60 Central Park FAIRY CRAFT DAYS WITH LISA DUNNE, **Saturdays** Highfield Hall & Gardens, 56 Highfield Dr, August SCARECROW AT BOURNE FARM 13 August **BOOK LAUNCH** Falmouth 10-11am West Falmouth Library, 575 W. Falmouth 5TH ANNUAL DAVID'S OLD SILVER SWIM through Sept. 3 August FALMOUTH FARMERS' MARKET, Sea Crest Beach Hotel, 350 Quaker Rd, N. Falmouth 8:45am Thursdays Marina Park, Scranton Ave 12-6pm 5TH ANNUAL BLUEGRASS ON THE 13 August August Highfield Hall & Gardens, 56 Highfield Dr, Music & Arts Pavillion, Scranton Avenue on Falmouth Harbor 7:30pm QUICKS HOLE MUSIC QUICKS HOLE MUSIC
Quicks Hole Tavern, 29 Railroad Ave, Woods
Hole 9pm 13 August FALMOUTH ART MARKET Gus Canty Recreation Center, 790 Main THE HYANNIS SOUND SUMMER AUTHOR, PAUL C. CLERICI - "A HISTORY OF THE FALMOUTH August through Aug. 31 14 August CONCERTS, Mondays
First Congregational Church, 68 Main St,
Falmouth 7pm ROAD RACE: RUNNING CAPE COD" **LOBSTERS ON THE LAWN, Mondays** Saint Barnabas Church, 91 Main St, Falmouth 5-7pm Palmer Ave 1:30pm 10 August DISTRACTOLOGY 101 PRESENTED BY THE ARBELLA INSURANCE FOUNDATION 14 August SUMMER MAKER MOVEMENT PROGRAM FOR GRADES 6-8

JAZZ, LATIN & BLUES; CERSIE BYNOE Falmouth Museums on the Green, 55 & 65 CAROUSEL OF LIGHT MUSIC NIGHTS, 277 Hatchville Rd, East Falmouth 5-8pm IS THERE A DRONE IN YOUR FUTURE West Falmouth Library, 575 West Falmouth **J. DAVID MARKHAM LECTURE:**"NAPOLEON"
Falmouth Museums on the Green, 55 & 65
Palmer Ave 7pm FALMOUTH TOWN BAND CONCERTS, Falmouth Museums on the Green, 55 & 65

**SPAGHETTI SUPPER, BENEFITS HEROES IN TRANSITION**John Wesley United Methodist Church, 270
Gifford St, Falmouth 5-7pm **BEHIND THE SCENES AUTO TOUR** Heritage Museums & Gardens, 67 Grove St, Sandwich 11am-12pm CAROUSEL OF LIGHT 15 August BEATLES MUSIC NIGHT Mullen Hall School, 130 Katharine Lee Bates Rd, Falmouth 5pm-Sunset 25TH ANNUAL FALMOUTH WALK 15 August Town Hall Square, Main St, Falmouth NEW BALANCE FALMOUTH ROAD RACE 16 August Water Street, Woods Hole to Grand Ave., Falmouth Heights 9am ONE DAY UNIVERSITY: A PRESIDENTIAL BREAKFAST AND DISCUSSION 16 August Heritage Museums & Gardens, 67 Grove St, Sandwich 9-11:30am 17 August VACATION BIBLE SCHOOL North Falmouth Congregational Church, 155 Old Main Road 9am-12pm THE HUNDRED ACRE SCHOOL 17 August **SUMMER PROGRAM - CONDUCTING** SCIENCE EXPERIMENTS Heritage Museums & Gardens, 67 Grove St, Sandwich 9am-3:30pm COLLEGE LIGHT OPERA COMPANY-18 August "THE GONDOLIERS" Highfield Theatre, 58 Highfield Dr, Falmouth 8pm, Thurs- 2pm JOINT UPPER CAPE BUSINESS AFTER HOURS 19 August Heritage Museums & Gardens 67 Grove St, Sandwich 3-7pm POPS IN THE PARK 22 August Eldredge Field, Eldredge Park Way, Orleans **INSANE INFLATABLE 5K**Cape Cod Fairgrounds, 1220 Nathan Ellis
Hwy (Rte 151), E. Falmouth 8:45am **22** August OPENING RECEPTION FOR ANNUAL PHOTOGRAPHY SHOW AND SALE
West Falmouth Library 23 August 575 W. Falmouth Hwy 3-5pm COLLEGE LIGHT OPERA COMPANY 25 August
through Aug. 29 **-"ME AND MY GAL"**Highfield Theatre, 58 Highfield Dr, Falmouth 8pm, Thurs-2pm "SCIENCE MADE PUBLIC" LECTURE 25 August SERIES: "OASES IN THE DEEP - DARK LIFE AT DEEP-SEA VENTS" WHOI Ocean Science Exhibit Center, 15 School Street 3pm 42<sup>ND</sup> ANNUAL ANTIQUE SHOW AND SALE **29** August Falmouth Museums on the Green, 55 & 65 Palmer Ave 10am-4pm GOSPEL BRUNCH BY THE SEA Sea Crest Beach Hotel, 350 Quaker Rd, N. Falmouth 12:30pm FALMOUTH BY THE SEA TROLLEY
TOURS, Wednesdays
Falmouth Museums on the Green, 55 & 65
Palmer Ave 10am-12pm "THE KISSING SAILOR" A COMMEMORATION OF V-J DAY Coonamessett Inn, 311 Gifford St, Falmouth 6pm

To submit your organization's event to be published in the Coastlines calendar, please e-mail falmouth@falmouthchamber.com or call 508-548-8500.

Heritage Museums & Gardens

67 Grove St, Sandwich 10am-5pm